



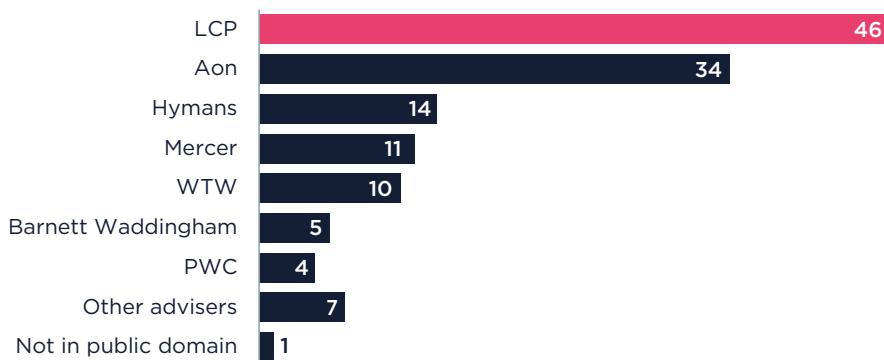
# Our credentials

Providing specialist advice in Pension Risk Transfer (buy-ins, buy-outs, superfund transfers and longevity swaps)

October 2024

*LCP is consistently the lead adviser of choice across all segments of the market*

**Over £500m:** Lead adviser on buy-ins/outs over £500m since 2014



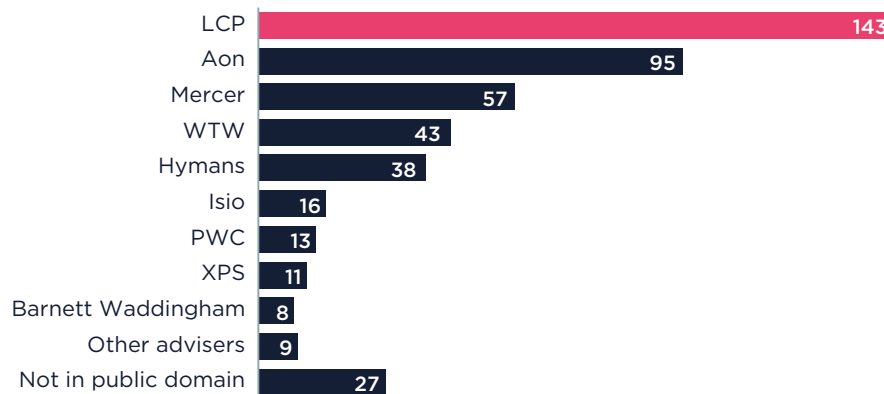
**270+**

transactions totalling over

**£70bn** since 2014



**Over £100m:** Lead adviser on buy-ins/outs over £100m since 2014



Over **130**

transactions under £100m since 2014



Source: Insurance company data up to 30 June 2024.

## LCP's market leading credentials since the start of 2023

LCP market share of **27%** by volume - the highest of any adviser



LCP advised largest schemes to reach full insurance

[RSA](#)

**£6.5bn**

[British Steel Pension Scheme](#)

**£7.5bn**

LCP led

**9** transactions over **£1bn**



LCP led

**29** smaller streamlined buy-ins/outs totalling over

**£1.5bn**


### Specialist appointments

 In **50%** of transactions we are selected as specialist adviser (ie no prior appointment existed)

### Large and experienced team

 **70+** of our team have worked on 3 or more transactions


### Working with all insurers

 We completed transactions with all established insurers active in the market over 2023

### Streamlined buy-in and buy-out service

 Completed **£4.1bn** across over 95 transactions  
Further details can be found [here](#)

### Umbrella contracts

 We developed the umbrella contracts concept in 2014 which allows top-up buy-ins and longevity swaps to be executed quickly to capture pricing opportunities


### Illiquid asset solutions

**£2.5bn** of illiquid assets transferred to insurers over 12 transactions in the last two years, and over £1bn of deferred premium agreed

### Award winning

 We've won **12** out of 22 industry awards in our field since 2011

### PPF+ advisory panel

 We are appointed by the PPF to provide transaction services to PPF+ schemes

*The LCP team worked incredibly hard to get us an outcome which exceeded initial expectations. They worked very constructively alongside our other advisers and their experience and insight was crucial in making a complex process meet our challenging timescales and achieve mutually supported objectives. We would highly recommend LCP for this specialist role.*

**Jaco Schreuder**, Finance Director, Barloworld



Learn more about how we help clients at [www.lcp.com/en/pensions-benefits/services/db-pensions/pension-risk-transfer](http://www.lcp.com/en/pensions-benefits/services/db-pensions/pension-risk-transfer)

*At LCP, our experts help to power possibility by navigating you through complexity to make decisions that matter to your business and to our wider society. We are powered by our desire to solve important problems to shape a more positive future. We have market leading capabilities across pensions and financial services, insurance, energy, health and analytics.*